WooCommerce and Constant Contact

Constant Contact and WooCommerce work hand-in-hand to help you do more with your marketing.



Here's what we'll go over:

Connecting your WooCommerce store to Constant Contact lets you seamlessly sync your contacts, promote your products, recover lost revenue, and more! This guide will help you get the most out of our WooCommerce integration.

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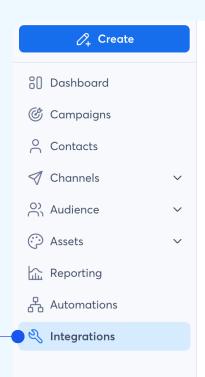
Connect your WooCommerce store

If you use the WooCommerce plugin with WordPress, you can connect your WooCommerce store to your Constant Contact account and automatically sync your contacts daily to make sure your contact list is always up-to-date.

To get started:

- 1. Click Integrations.
- 2. Locate the WooCommerce block and click ... > **Connect account**.
- Download the plugin and then <u>follow the steps</u> to finish connecting your account.



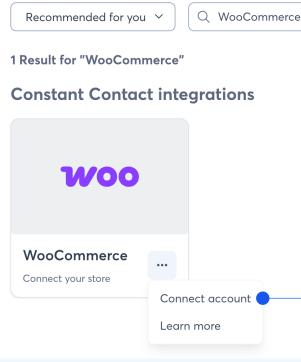


Apps & integrations

Discover and connect apps to help run your business. Automatically sync contact and engagent deliver more successful campaigns.

All integrations Connected integrations





Target your customers

Your WooCommerce contacts are added directly into pre-segmented lists based on their purchase activity so that you can target the right offers to the right customers and drive more sales. Simply select one of your WooCommerce customer lists when sending an email.



Lists Activity

Your WooCommerce clients will be synced to your Constant Contact lists daily and can be deleted, if necessary.

Any changes you make to these lists will be overwritten when they sync.

ist Name	Description		Contact
WooCommerce - All WooCommerce custom	All contacts in Wood	Commerce	1044
WooCommerce - First-time customers	Purchase total of 1		1
WooCommerce - Lapsed customers	No purchases within	No purchases within the last 60 days	
WooCommerce - Potential customers	Has never made a p	urchase	4
WooCommerce - Recent customers	Audience List		
WooCommerce - Repeat customers	Wix - All Customers X Q Type to search		×
	WooCommerce - All Custon WooCommerce - First time Customers WooCommerce - Lapsed Customers	39	earn more

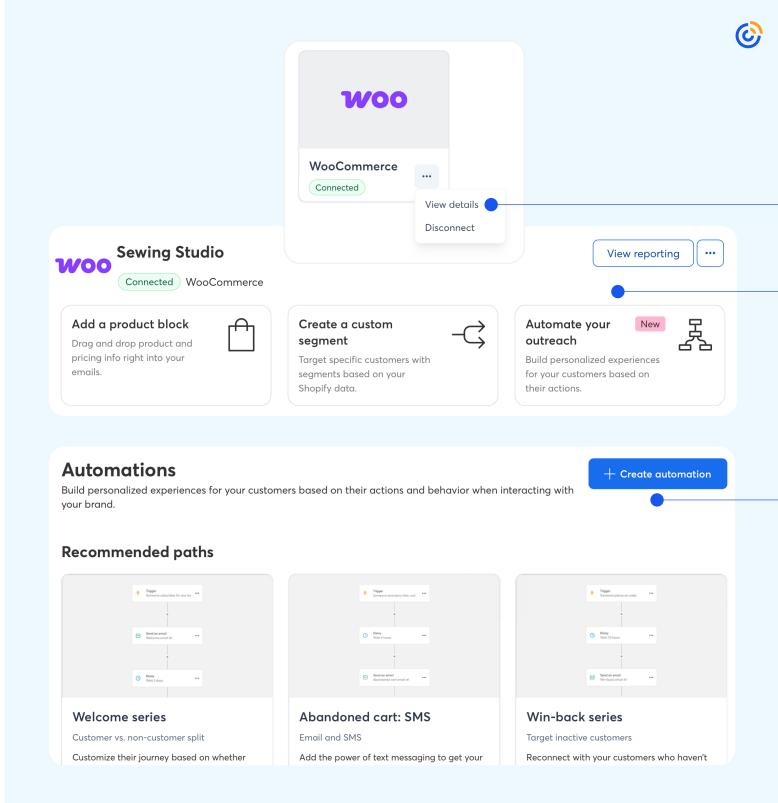
Automate your communications

Once your store is connected, you can put your communications on auto-pilot and easily <u>create personalized automated</u> <u>paths</u> for your customers based on their actions and shopping behavior.

With our pre-built templates, you can welcome your new subscribers, thank customers who completed a purchase, reengage customers who haven't made a purchase in a while, and ask customers to leave a review on a purchase.

On the **Integrations** page:

- Locate the connected
 WooCommerce block and click ...
 View details.
- 2. Click Automate your outreach.
- 3. Click the **Create automation** button to choose one of the prebuilt templates.

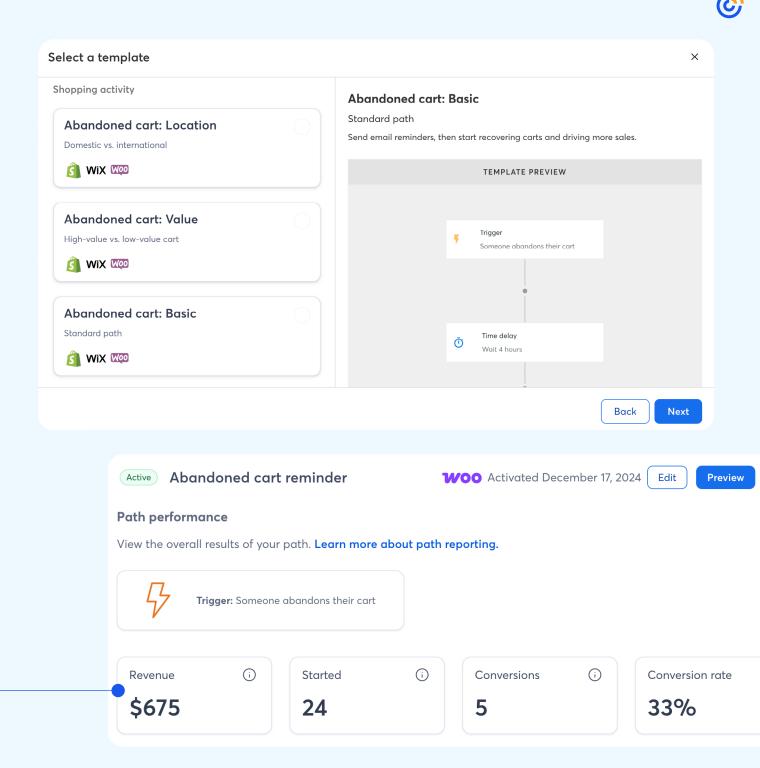


Set up abandoned cart reminders

When customers add items to their shopping cart but don't complete the purchase, help recover that lost revenue by setting up automated <u>abandoned cart reminder emails</u> to encourage them to follow through with their order.

Choose from our pre-built templates to re-engage these customers with a standard reminder series, or one based on their cart value or geographic location. Customize the series, offer discounts or free shipping to further entice your customers, and even add the power of text messaging to reach your audience in the channels they prefer!

You'll then be able to <u>see how much</u> revenue you generated from the reminders.



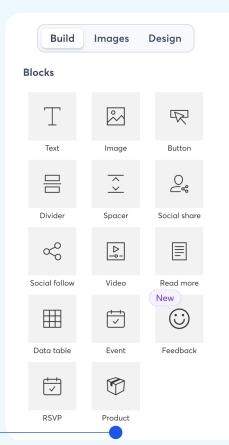
Promote your goods in an email

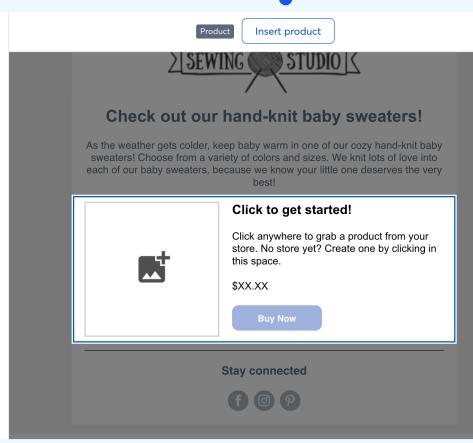
With your WooCommerce store synced to Constant Contact, it's easy to drive more sales and promote your products or services in your emails with our dedicated Product block. The item image, name, description, and price auto-populate from your store, and you can customize the content and colors of the block to match the rest of your email.

When editing your email:

- Drag the **Product** block into your template.
- 2. Click on the block to edit it.
- 3. Click **Insert product** to select the item you want to add to the email.









When customers click the button in your email, they're brought to the item in your store, where they can add it to their shopping cart.



More resources

Check out these additional help resources to get the most out of our WooCommerce integration.

For even more how-to articles, video tutorials, and guides, visit our <u>Knowledge Base</u>.

Was this guide helpful?

Track the sales generated from your emails

Welcome new subscribers using the Automation Path Builder

<u>Create a custom path with the Automation</u>
<u>Path Builder</u>