

# Promote your business with email & social media

Promoting your email on social media helps increase engagement and build stronger relationships with your contacts.

#### This guide will show you how you can use email and social media to grow your business with Constant Contact.

Social media and email work hand-in-hand. When you use social media along with email marketing, you're more likely to see higher website traffic, new customers, and new referrals. Constant Contact has all the social media features you need to get your email in front of more people.



### Here's what we'll go over:

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Sharing your emails on social

Adding social icons to emails

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Advertising on social media

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### Use social posts

Jumping back and forth between Constant Contact and your social media accounts can be a chore.

With Social Posts, you can post directly to your social media profiles, see comments and likes, and respond to your followers, all from your Constant Contact account. To get started:

- 1. Click **Social**.
- 2. Click **Connect Social Accounts** and go through the steps to <u>connect your social media profiles</u>.



### Expand Your Reach with Social Posts

Connect Social Accounts 💿 Learn How

Once connected, you can start <u>creating posts</u>! Any comments and likes will flow into your <u>Social Inbox</u>, where you can respond and engage with your followers.





## Share your emails on social media

Your contacts are checking social media multiple times a day-let them view your email where they're already spending their time!

You can share your emails on social media right from Constant Contact and give your followers a chance to read them even if they don't open them in the inbox.

After you've scheduled your email, click **Share on Social** to <u>create a</u> post to share it on your connected social media profiles.

Sent Main Street Grand Opening				Share on Social			
Details Reporting	Heat Map						
Srickyard Signature State of the second se	Subject	Join us for the GRAND OPENING of our Main Street location					
Control       Contro       Control       Control	Pre header	Create a Post					
	From name Sent	Schedule for later 09/16/2020 Select social profiles	Brickgard Jus	Brickyard Cafe     Brickyard Cafe       Brickyard Cafe       It's been a long time coming, but we're happy to announce the Grand Re-			
	From Address	Brickyard Cafe         Sickyard Cafe           Add a profile	opening of o baked goods	opening of our Main Street store! So come on out and get the coffee and baked goods you've been craving.			
		Your post Create Variations Grand Re-opening of our Main Street store! So come on out and get the coffee and baked goods you've been craving.					
You can <u>see your post</u>		ttps://conta.cc/2FICUwx					
engagement on the		S Shorten URLs 🙂	ф	Like 🖓 Comment			
Email Details page or in the Social Inbox!		Add images (*) 1/30 (*) 1/4	<b>(</b> )	d Cafe lickyard Cafe frickyardCafe ng time coming, but we're happy to annou Cancel Save Dra			



## Insert social buttons

Make it easy for your contacts to find you on all of your social platforms by including links to your social media pages in every email you send.

All of our email templates have social media buttons built into them, but if they get removed, you can easily <u>drag them back in</u>.

You can also <u>insert social</u> <u>sharing buttons</u> to make it easy for contacts to share your email on THEIR social pages.

Tip





Click **Edit** to choose which social networks to display and to add the URLs for your social media profiles.

You can also change the style of the icons to better fit the design of your email.

## Advertise on social media

If you want to find new contacts or customers through social media, we can help you get it done right from Constant Contact!

To get started:

- 1. Click Create.
- 2. Select Ads.
- 3. Choose the type of ad you want to create.

Lead ads help you gather new sign-ups through Facebook or Instagram, while Facebook & Instagram ads help drive traffic to a specific webpage.

You set a budget that works for you and target by the demographics and locations that matter the most to your organization.



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## More resources

Promoting your email on social media can help get it the attention it deserves. Check out these additional resources to learn more about using social media with Constant Contact.

#### Articles

- View the Results of a Social Post
- <u>Create a Facebook Lookalike Audience</u>
- Best Practices for Facebook Lead Ads
- Social Media Best Practices
- Use an Email to Promote Your Social

### **Video tutorials**

- Social Media & Constant Contact
- <u>Using the Social Posts Inbox</u>
- Using Social Share With Your Emails
- <u>Using Facebook Lead Ads</u>
- <u>Create a Facebook and Instagram Ad</u>

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